



**Anna Pope**  
IP Client Revenue Manager, IP



## Work Inspiration

### What does your job entail?

My job entails managing a team of Specialists and Billing Analysts analysts who perform finance tasks and produce invoices for some of the firm's largest clients as well as ensuring the work performed by our lawyers is billed to our clients in a timely and accurate manner.

My job also involves helping my team members to develop themselves both personally and professionally by coaching and mentoring them.

### How did you get into this line of work?

I tried lots of different types of jobs, initially retail and beauty therapy but from early in my professional career I had the opportunity to work in lots of different areas of finance and found that not only was I good at the skills needed in this area but that I also really enjoyed it. I was able to stay with the same company for nine years and hone my skills and knowledge with them. I then joined Baker McKenzie as a Billing Coordinator. Through experience and opportunities I was able to progress after one year to the team's manager.

### Tell us about your qualifications and training?

I did not follow what would have been classed as the "traditional" path to a professional role by going to university or college. I instead was given opportunities to develop my skills in a professional environment which was incredibly valuable. I understood how much more opportunities would become available if I had a professional qualification on my CV so I then decided to enrol in the Chartered Institute of Management Accountants and take the exams with the view of becoming a Chartered Management Accountant.

### What is the best advice you have ever received?

Don't be afraid of opportunity, with experience gained you can never fail..

### What do you like to do in your spare time?

I really enjoy walking, hiking and horse riding. Pretty much anything that gets me into the fresh air and clears the head. Although I do like a good box set.

### Tell us an interesting fact about yourself?

In the five years I have worked for Baker McKenzie, I have visited and worked in five other Baker offices in different places including Vietnam, Manila, Berlin, Zurich and London.

### Who has inspired you most in your life?

I do not have a person in particular who has inspired me but I get a lot of inspiration from well known professional women who are blazing the trail for women and girls around the world. Some examples are Michelle Obama, Christine Lagarde, and Hilary Clinton etc.

### What qualities are required for your job – personal and professional?

Given there are different layers to my role including managing the people as well as the function, there are various qualities I think are important to have - they are Approachability, Empathy and Diplomacy but I also think Problem Solving, Adaptability and Attention to detail are key.